

SPOTLIGHT ON SMALL BUSINESSES IN THE SOUTH WEST

Digital Index Score 2016

54 points

UK Average: 54

Change since 2015

+8 points



POSITIVES

74%

Make payments online

UK Average: 75%

54%

Take payments online

UK Average: 55%

23%

Use digital to trade overseas

UK Average: 21%

43%

Create social media communities

CHALLENGES

37%

Have no basic digital skills

UK Average: 38%

48%

Have no website

UK Average: 49%

63%

Invest nothing in digital skills 68%

Still need to invest in cyber security

UK Average: 69%



"I'm delighted to see some encouraging results from the Lloyds Bank Business Digital Index for the South West.

The research shows that many of our small businesses are embracing digital within their organisations, with three-quarters buying online and over half taking online payments.

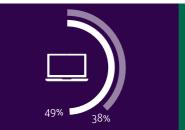
Nearly one-quarter are now using digital to help them to trade overseas – this is a crucial step for our small businesses. However, there is still an opportunity to do more, with half of these organisations without a website and 37% lacking the basic digital skills needed to make the most of the internet.

The Index provides a great opportunity to go out and talk to our local small businesses to see what we can do to support them and help them grow."



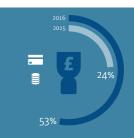
Stephen Noakes Group Ambassador to the South West Lloyds Banking Group

UK FINDINGS FOR SMALL BUSINESSES AND CHARITIES



38% of small businesses and 49% of charities lack Basic Digital Skills 28%

Charities that are more digitally mature are 28% more likely to report an increase in funding than those who aren't



The number of charities accepting online donations has more than doubled since 2015



The most digital small businesses are twice as likely to report increase in turnover than the least digital

£o

78% of sole traders invest no money in digital skills



Only 1 in 5 small businesses use digital to support their trade overseas